



Commercial Analyst

Sequoia Energy Inc. is a leading North American renewable energy company with operations across Canada and the central and western United States. Sequoia Energy is actively engaged in the development of utility-scale wind, solar and run-of-river hydro projects. Since being the lead developer of Manitoba's first wind farm at St. Leon, Sequoia has now built a North American presence and fully diversified its renewable energy focus. In developing a 'Community First approach', Sequoia has been instrumental in demonstrating that renewable energy is a safe, reliable, economically sound and a socially responsible source of energy for North America.

We are excited to be offering the opportunity of **Commercial Analyst** to work with our dynamic team. The Commercial Analyst is responsible for undertaking financial and commercial research and analysis which supports renewable energy project development and the business arrangements necessary for project construction and operation. The key accountabilities of this position are as follows:

Research & Analysis

- Monitor market developments in Canada and the United States including but not limited to: renewable energy opportunities managed by utilities, off-takers and public policy organizations in BC, Ontario, Saskatchewan, Manitoba and the central and upper mid-Western US states.
- Other opportunities for the sale of wind, water or solar power including emissions credits.
- Activities and policies regarding transmission/distribution access and system planning.
- Wholesale power prices: current prices and forecasted future prices.
- Pricing for emissions credits, and development of emissions credits markets.
- Provide general support, as required, for financial feasibility and pre-feasibility assessment.

Financial Modelling

- Undertake and support for detailed economic modelling for energy projects.
- Assist in the preparation of various financial analyses regarding Request for Proposal submissions.

Education and experience: Prefer the completion of a post secondary degree in Business Administration (or a related technical discipline with additional education in Business or Finance).

2 or more years experience performing research analysis and financial modelling ideally but not necessarily in the renewable energy industry.

Other competencies include: strong communication skills, proven desire for research excellence, analytical and problem solving skills, strong desire for taking entrepreneurial initiative, problem solving and judgement as well as a strong commitment to teamwork and a cooperative work style.

Please send your resume to: **shari@manary-harcus.com**
Only qualified applicants will be contacted.
Website: www.sequoia-energy.com